



LIBERTY HILL CONSTRUCTION

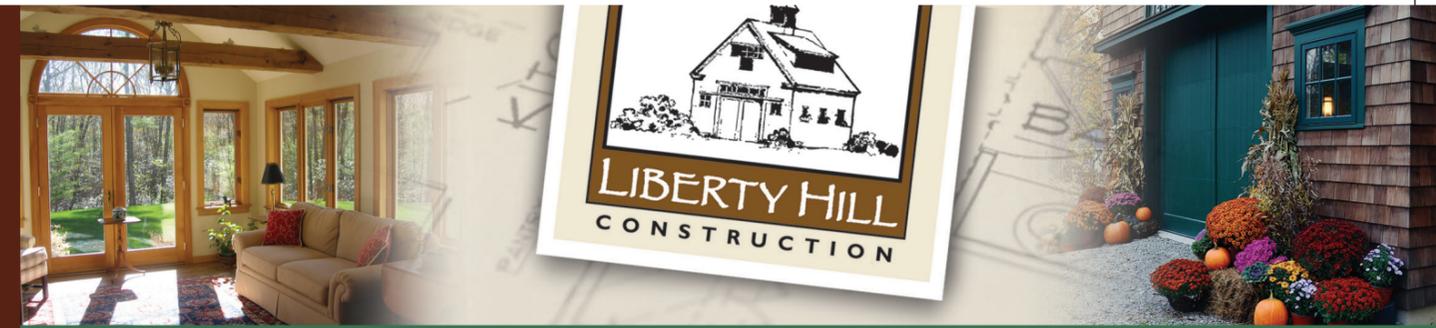
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"S" IS FOR "SPACIOUS"!



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NEWS FROM THE HILL

Summer is fading, autumn is coming, and things are changing all around us. Change is rarely easy, and it almost always takes time. The seasons change, the weather changes, our children change, we change and this year a lot of our political leaders will change. It can be a struggle, but in the end change very often yields innovation and new opportunity.

This fall at Liberty Hill Construction we will be seeing a lot of change. We are renovating our office space as we grow. We are welcoming new staff and other staff are moving into new and different roles. Two of our staff members celebrated weddings this fall, experiencing one of life's biggest and happiest changes. Everyone is excited, but also slightly nervous, since at first change may not always be comfortable. In this installment of *News from the Hill*, I am going to roll with the word "change" to pull it all together for you.



Look for us in **New Hampshire Home Magazine.**



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C - C stands for "communication". We continue to work on providing our clients and trade partners with the best communication possible. We know that communication, both positive and negative, is the key to success. So we will continue to fine-tune the systems that we have in place to make sure we add more contact points when necessary, and to take any away if they become too frequent, are not necessary or are not a productive use of time.

H - H stands for "home". We are changing our office "home" to make sure that our staff has a workplace where they can do their best. We will revamp the Carriage House for more productivity while providing a blend of casual and professional spaces. I have hired a designer to assist us in making this happen.

A - A stands for "awards". We recently won the "Big 50" Award from *Remodeler Magazine*. It is an important recognition since it demonstrates that we are a company that has achieved positive change and growth in the marketplace. In addition, we just received the NHHBRA Cornerstone

Gold Award for a master bathroom remodel. It is always a pleasure to receive these awards, but they belong to my team.

N - N stands for "nature". On a personal note, I want to share that I achieved a lifetime personal goal when I completed hiking the 48 4,000-foot peaks here in New Hampshire. It's a goal that I set for myself and feel so fortunate to have accomplished.



Greg and the girls on Bondcliff

G - G stands for "generosity and giving". Throughout 2016 I have continued to give back to the community. I have been fortunate to be afforded the opportunity to give our time and a share of the company's profits back. We participated in this spring's Building On Hope Project, completing the Michael Briggs Community Center in Manchester, as well as contributing to many other local non-profit organizations.

E - E stands for "every day". This year I have worked to better appreciate every day. I have tried to take time to be with the people I love and do the things that offer me that work/home balance. I have hiked, I have fished, I have traveled, I have played, and I have worked.

Change happens all around us, all the time. So as we enter this season of change, take time for yourself and remember that, while there can be challenges along the way, things always turn out better as a result.

Have a great fall,
Greg

COMMUNITY INVOLVEMENT

Liberty Hill Construction is pleased to have supported and sponsored several local events and organizations in recent months, including:

› McKelvie Move-a-Thon



› Stevens-Buswell Community Center



› Witch Way to the 5K Road Race



› GMNHBRA Rick Bouchard Memorial Scholarship

ONCE-BOUGHT, TWICE-PLAYED

Finding new homes for older swing sets



We are in our third year of this rewarding program in which the LHC team disassembles, transports and reassembles a gently used play structure for a deserving local family with young children. We are very fortunate to have several generous swing set donors, but if you know of a family who would love to "adopt" one of our well-loved but outgrown play structures, please contact us at info@lhcnh.com

CHANGES TO OUR TEAM



L-R Brad, Mark, David, Karyn, Mike, Greg, Marc, Ellen, Pete

We have added three new field staff over the last year: Brad, David and Marc, pictured above. Karyn Merriman, our Executive Administrator is transitioning to free-lance work for us, and we are pleased to announce that Joanne DeStafano will be

joining the team in the office management role. Two members of our team, Marketing Assistant Ellen Bayrouy, and Business Development Manager Mark Fournier celebrated weddings this fall. Congratulations!



UNDER CONSTRUCTION

With all of the changes to our staff we are re-designing our Carriage House office space. We are excited about the possibilities, but unfortunately will have to forego our annual Customer Appreciation party this year while we are "Under Construction". Look for its return in our new space in 2017!



RECENT AWARDS

Liberty Hill Construction is honored to have been named to Remodeling Magazine's Big50 Class of 2016, a business excellence award recognizing the country's top remodelers who demonstrate a high standard of professionalism in business practices, marketing and community service. Our company also brought home a New Hampshire Home Builders Gold Cornerstone award for a unique luxury bathroom suite, featured in our April 2016 newsletter. It is gratifying to be honored by our peers locally and nationally for our work.



FEATURED PROJECT: ADDITIONS

In keeping with our theme of change, we thought it appropriate to showcase several projects where additional space was added to our customers' homes. Many factors can inspire an addition: older children returning home, aging parents moving in, the need for more indoor space for hobbies and professional pursuits, or more space for entertaining and family activities.

When life's changes have made your living space too small for comfort, the decision whether to move or add on to your existing home always arises. If you're happy with the things that you can't change about your home, such as its location or school district, your neighbors or your yard, then adding on is the best way to upgrade. While the renovation itself may be challenging, the transformative change to your space can yield a big pay-off. You are afforded the opportunity to design and construct a space that is the perfect fit for your lifestyle, your tastes and your budget.

The key to successfully adding space is careful planning and design, both for current needs and anticipated needs in the future. We've provided a showcase of additions that we have built for our customers to give you some ideas for what is possible, and get your creativity flowing! As a design/build company, we partner with you through the entire process to assure that your new space meets your expectations. The metamorphosis can be extraordinary!

